



Grain market:

wheat, barley, corn, and soybeans on the world's leading B2B trading platforms in the EU



2023 г.



The grain market is a complex, dynamic system. Cereals occupy half of the arable land of the world and production of cereals in 2021 amounted to 2 796 million tons, while the volume of world trade in the 2021-2022 season of 484 million tons of grain has a steady tendency to increase. The most important crops are wheat and corn.

The European Union is on the list of main grain exporters and importers with gross production of 297.5 million tons, which accounts for about 20% of the world's production of grains and is a net exporter of about 15% of this production. Exported grains are mostly wheat and barley, while imports consist mainly of corn.

Growing global demand for grains justifies questions about where and how much production can be increased in Europe to meet future world market demands and how much additional nitrogen (N) crops will need. The latter is important because environmental concerns and legislation are just as important as production goals in Europe. The potential for increased grain production exists primarily in Eastern Europe, and half of Europe's potential growth is in Ukraine, Romania, and Poland. Engineering, chemistry, and agricultural logistics technologies can provide additional prospects for higher yields

The agriculture industry, like any other business, must streamline and reduce overhead costs. Over the past decade, the proliferation of the Internet and cell phones has gained momentum, leading to an increase in the use of mobile apps to buy agricultural products worldwide. Along with this, major industry players are focusing on developing advanced e-commerce solutions for B2B agriculture. The EU is the third largest e-commerce market in the world, with total online retail sales of \$498 billion per year.

This vendor-driven segment is expected to become the most significant source of revenue in the global industry. Suppliers can access new forms of advertising and distribution channels through supplier-oriented marketplaces. Without the use of intermediaries, products can be sold directly to customers. Added to this is the ease of entry into the marketplace with free registration, large volumes of products and services, and long sales cycles, to which international companies are also allowed.

The size of the global B2B e-commerce market in agriculture was \$6.90 billion in 2021 and is projected to nearly double to \$11.86 billion by 2030.





1. Alibaba — one of the world's leading B2B e-commerce platforms.

Hangzhou, China.



Wheat Ukraine:

https://www.alibaba.com/trade/search?fsb=y&IndexArea=product_en&country=UA&keywords=milling+wheat+grade+2&viewtype=L&

Barley Ukraine:

https://www.alibaba.com/trade/search?fsb=y&IndexArea=product_en&country=UA&keywords=Barley&tab=all&viewtype=L&

Corn Ukraine:

https://www.alibaba.com/trade/search?fsb=y&IndexArea=product_en&country=UA&keywords=Grain+Corn&tab=all&viewtype=L&

Soybeans: <https://www.alibaba.com/trade/search?tab=all&searchText=Soya+Bean>

Soybeans in bulk: <https://www.alibaba.com/showroom/soya-bean.html>

2. Agro-Market24 — a modern international agricultural exchange.



In "Agro-Market24" producers and buyers can easily and quickly establish commercial contacts and cooperate. You can add and view advertisements, communicate with other users via messengers, and make transactions. Who uses Agro-Market 24? At Agro-Market 24 there is something for everyone Fruit Producers Farmers Agricultural Distributors Agricultural Exporters Agricultural Importers Agricultural Wholesalers.

Add a free ad sell/buy:

Cereal grains/all/either choice:

Oilseeds/all/soybeans:

<https://agro-market24.eu>

Contacts:

info@agro-market24.eu

3. Allegro - the most popular trading platform in Poland and one of the largest e-commerce companies in Europe. Today it has 125,000 sellers and 200 million offers. It is the twelfth-largest online marketplace in the world. Allegro is easy to register on your own, but foreign sellers are required to upload company documents.





Seeds, grains, pits:

<https://allegro.pl/kategoria/bakalie-orzechy-pestki-nasiona-ziarna-pestki-112645>

Feeds:

<https://allegro.pl/kategoria/dla-golebi-karmy-i-preparaty-90035?string=ziarno>



4. ExportGrain Group of Companies Kazakhstan - the main field of activity is wholesale of grain, oilseeds, pulses, and other crops. The company office is located in Petropavlovsk, Republic of Kazakhstan. We export our products to more than 30 countries around the world. *We buy grains, oilseeds, pulses, and other crops permanently.*



<https://exportgrain.net/zakupaem/>

Commercial Director Akhmet Akhmetov

Skype: ExportGrain_Akhmet

5. TRADEWHEEL is the world's leading B2B marketplace, headquartered in the United States.



Agriculture/beans soybean/Ukraine:

<https://www.tradewheel.com/soybeans/ukraine/>

Producers and suppliers of grain from Ukraine:

<https://www.tradewheel.com/grain/ukraine/>

Barley Producers and Suppliers from Ukraine:

<https://www.tradewheel.com/barley/ukraine/>

Oilseeds producers and suppliers from Ukraine:

<https://www.tradewheel.com/oil-seeds/ukraine/>

6. Landwirt.com - marketplace, EU agricultural private listings. Landwirt.com cooperates with 2,000 traders across Europe.



Forage corn from Ukraine:

<https://www.landwirt.com/Kleinanzeigen/angebote-Mais,204-Ukraine.html>



Grain: <https://www.landwirt.com/Kleinanzeigen/angebote-Gerste,473.html>

7. Heinrichs-Agra – online store in Germany, gardening and agriculture.

HEINRICHS AGRAR

Corn forage bulk in big bags / grain corn:

<https://www.heinrichs->

[agrar.de/futtermittel/1000 kg mais futtermais lose im big bag koernermais kirkung futter
_p:661.html](https://www.heinrichs-agra.de/futtermittel/1000%20kg%20mais%20futtermais%20lose%20im%20big%20bag%20koernermais%20kirkung%20futter%20p:661.html)

8. Suppliers.de — B2B platform, a business search engine that pairs commercial buyers directly with manufacturers and wholesalers from all sectors. 1.6 million companies use our supplier search every year. A new request is sent every 3 minutes.



Grain corn suppliers:

<https://www.lieferanten.de/produkt-K%C3%B6rnermais.html>

Barley: <https://www.lieferanten.de/produkt-Gerste.html>



9. FLAGMA — an international online business platform for businesses and individuals; 53 countries where you can grow your business.





Wheat. Barley. Feed corn Ukraine:

<https://flagma.de/en/products/q=%D1%8F%D1%87%D0%BC%D0%B5%D0%BD%D1%8C/>

10. europages - Europe's leading B2B platform.



Barley, corn, wheat, sunflower seeds Ukraine:

<https://www.europages.info/%D0%BF%D1%80%D0%B5%D0%B4%D0%BF%D1%80%D0%B8%D1%8F%D1%82%D0%B8%D1%8F/%D1%83%D0%BA%D1%80%D0%B0%D0%B8%D0%BD%D0%B0/%D1%8F%D1%87%D0%BC%D0%B5%D0%BD%D1%8C.html>

11. tradeindia.com - trading with global manufacturers and suppliers (B2B e-commerce platform), channel by country, selection of suppliers by region:



<https://www.tradeindia.com/country-suppliers/>

Manufacturers and suppliers from Ukraine: <https://www.tradeindia.com/ua/>

Corn kernel: <https://www.tradeindia.com/search.html?keyword=grain+corn>

12. Indiamart is India's largest online B2B marketplace, connecting buyers with suppliers.



Corn kernel:

<https://dir.indiamart.com/search.mp?ss=%D0%B7%D0%B5%D1%80%D0%BD%D0%BE+%D0%BA%D1%83%D0%BA%D1%83%D1%80%D1%83%D0%B7%D1%8B&prdsr=1&mcatid=4019&catid=11&mcatid=4019&catid=11&cq=%3Cfont&qu-tr=1&res=RC3>

13. Made-in-China.com - one of the largest b2b platforms in China and the world.

Agriculture and Food:

https://www.made-in-china.com/products/catlist/listsubcat/105/00/mic/Agriculture_Food.html

Sunflower seeds:

<https://ingogo.en.made-in-china.com/product/HBnmGDCIrf/China-Good-Flavor-Roasted-and-Salted-Sunflower-Seeds-for-Exporting.html>

14. gongchang.com - Hong Kong b2b trading platform.



<https://www.gongchang.com/>

Grain: <https://chanpin.gongchang.com/list/633/>

15. eWorldtrade — One of the largest B2B companies in the U.S., it is a comprehensive marketplace with more than 10 years of experience with the ability to find buyers all over the world.





Grain Ukraine:

https://www.eworldtrade.com/agriculture/grain/?country_id=231

Soybeans Ukraine: https://www.eworldtrade.com/agriculture/beans/?country_id=231

16. Exporters India - is one of the largest business marketplaces in the world

and is considered one of the best B2B portals in India, has a huge database of



buyers all over the world, all types of manufacturers, suppliers, and vendors, be they small/medium enterprises, global corporations or individual sellers, brands, etc. can sell their products or services. More than 600,000 business inquiries are generated each month.

Corn/feed for animals and birds:

<https://www.exportersindia.com/product-detail/dried-yellow-corn-animal-feed-3842275351.htm>

<https://www.exportersindia.com/product-detail/corn-gluten-meal-maize-cattle-feed-6884712661.htm>

Barley for cattle feeding:

<https://www.exportersindia.com/product-detail/organic-cattle-feed-barley-5895831.htm>





17. Organic-Bio - an online database in 16 languages with a list of major organic companies around the world. In this database, you can find both producers/exporters and buyers.



The database contains more than 2,000 product groups and more than 14,000 addresses of producers, wholesalers, retailers, certification companies, and organizations actively promoting organic production and includes news of important organic organizations and schedules of more than 50 trade shows.

"Grain Products" sellers/buyers Ukraine:

https://www.organic-bio.com/en/advanced-search/?prod_select_0=2930&prod_select_1=0&prod_select_2=0&name=&certification=0&country_select_0=170&certificate_number=®ion_select_0=0&services_select_0=0&city=&fair_select_0=0&zip=&contact=&phone=



18. Cereapro.com offers an innovative digital trading solution for agricultural products that reduces the number of intermediaries and simplifies product sales and fertilizer delivery. Grain trading and logistics: a young and dynamic agricultural team to find the best prices for grains and fertilizers from Bose, France.

Prices are displayed in real time and Cereapro.com has also developed a trust system based on comments and feedback. All transactions are insured by AxaAssurCrédit credit insurance.

Want to sell your harvest? <https://cereapro.com/>

Wheat: <https://cereapro.com/collecte/cereales/ble/ble-meunier-ps-76>

Corn: <https://cereapro.com/collecte/cereales/mais/mais>



Barley: <https://cereapro.com/collecte/cereales/orge>

Phone. [02 42 14 00 01](tel:0242140001)

contact@cereapro.com

6 avenue Nicolas Conté 28000 CHARTRES



19. Renskes BVBA - in Renskes, near Antwerp, we deal in wholesale barley and wheat.

Contacts:

Mierdsedijk 111a

2382 Poppel

Info@renskes.be

[+32 14 65 88 36](tel:+3214658836)

[+32 478/31 92 72](tel:+32478319272)

<https://renskes.be/?lang=fr>

20. DESTOCK – trading platform. DESTOCK arose because manufacturers have difficulty selling certain categories of goods (expired goods, surplus, etc.) and discounters/reduced-price sellers have difficulty simply buying quality goods, and with complete confidence.

We want to connect companies who want to give a second life to their unsold goods and independent/professional buyers/discounters/sellers who want to benefit from quality goods simply and safely.



Wheat in bulk: <https://grossiste-alimentaire-pour-particulier.com/acheter-du-bl%C3%A9-en-gros>

(Poorquality wheat intended for livestock feed. These are cereals that have not passed quality control. That is why they did not enter the food market. Buying such wheat in bulk is suitable for agricultural purposes. Differences with fodder Fodder grain is derived from all types of cereals.

A common symptom: it should not be fed to humans. But the chemical composition of the feed is suitable for animals. It contains reduced amounts of protein and fiber. and more carbohydrates than food.)

WhatsApp +33 7 56 89 50 96



21. agriaffaires - leading online portal in Italy and Europe for the sale and purchase of new and used farm machinery and equipment, and agricultural products.

Selection by country and manufacturer.

Feed/Barley/Sunflower/Corn:

<https://www.agriaffaires.com.ua/%D0%B2%D0%B6%D0%B8%D0%B2%D0%B0%D0%BD%D0%B8%D0%B9/1/%D0%BA%D0%BE%D1%80%D0%BC-1.html>

<https://www.agriaffaires.com/occasion/aliments/43516892/orge-tournesol-millet.html>



22. go4WorldBusiness .com— the online B2B marketplace, a global business portal connecting manufacturers and suppliers of products and goods with international wholesale buyers.



Buyers of grain corn:

<https://www.go4worldbusiness.com/find?searchText=Grain+Corn&FindBuyers=>

Soybeans:

<https://www.go4worldbusiness.com/find?searchText=Soya+Bean&FindBuyers=>

Barley:

<https://www.go4worldbusiness.com/find?searchText=milling+wheat&FindBuyers=>

milling wheat grade:

<https://www.go4worldbusiness.com/find?searchText=milling+wheat+grade&FindBuyers=>



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